



KONICA MINOLTA

Customer Success Story

Methodist Ladies College



Challenge

- Reduce print room expenditure
- Maintain print room service levels



Solution

- Konica Minolta managed print room and valet service
- AccurioPro Flux



Customer benefits

- Reduced expenditure in print room
- High levels of device up-time
- Greater accountability and print tracking

Industry: Education

Location: Victoria

Methodist Ladies' College is one of Australia's leading independent girls' schools, internationally renowned for its extensive curriculum choice, cutting edge approach to education, varied learning experiences and outstanding academic and co-curricular results. With over 2,100 students from the Early Learning Centre through to Year 12, the College continues to challenge and innovate as an educational leader.



KONICA MINOLTA



“It’s important that teachers can spend more time teaching, and the managed print room helps us with this. In addition, having someone that can provide advice on printing requirements is a great added benefit”

James Berry, MLC



The challenge

With a large campus in Melbourne, two remote campuses with 2,100 students and hundreds of staff, and a mix of modern and historical buildings the print requirements for MLC are significant.

James Berry, Corporate Services Director, MLC, said, “MLC was keen to rationalise our fleet of printers, reduce wastage and enhance our environmental position. In addition, MLC had an in-house print room with two full-time staff. MLC wanted to look at ways to reduce expenditure in this area without impacting service.”



The solution

James Berry said, “MLC undertook a procurement exercise that involved looking at our requirements and engaging a broad range of users. We needed a partner that could meet us in technological capability, offer superior support, was customer-focused and could offer flexible solutions that met our range of requirements.”

“MLC chose Konica Minolta because it ticked all of the boxes from a technology, capability and expertise perspective. Importantly, Konica Minolta was prepared to partner with us to identify the right solutions for the College.”

For the in-house print room Konica Minolta recommended making the shift to a managed print room, staffed full-time by a Konica Minolta representative. In addition, Konica Minolta provides a scheduled valet service twice-weekly to service all of the machines across all campuses, check maintenance requirements and toner.

The in-house print solution consists of a mixture of production printing and finishing equipment all powered by Konica Minolta AccurioPro Flux workflow management software, which combines online job submission, real-time status tracking, job management and cost accounting features to streamline print room efficiencies and improve print services for MLC staff.



The result

The valet service ensures MLC has a high level of uptime. Along with twice-weekly visits, Konica Minolta also monitors the devices remotely.

James Berry said, “MLC used to have someone on-site full-time to service the machines. Initially, the mix of on-site and remote monitoring made me quite nervous. However, the service and uptime we have experienced has alleviated any worries. With Konica Minolta I know that someone is always near if we need it.”

The AccurioPro Flux workflow management software means that MLC can run the print room with reduced staffing. The Web-to-Print functionality makes this possible by letting staff submit their print job electronically for the Konica Minolta representative in the print room to action, with accountability and tracking back to the department of origin.

James Berry said, “This process is far more efficient and economical ensuring quality outcomes for all print jobs on the production print machines such as booklets and square-edge binding. Having a Konica Minolta representative in the print room significantly reduces the administrative burden on our own staff.

“It’s important that teachers can spend more time teaching, and the managed print room helps us with this. In addition, having someone that can provide advice on printing requirements is a great added benefit.”

Contact us for more information:

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Giving Shape to Ideas