



KONICA MINOLTA



OneRate

YOUR PRINTING FLAT RATE

bizhub **20th**
ANNIVERSARY

Giving Shape to Ideas

OneRate - SIMPLIFY YOUR PRINTING

Your printing expenditure is anything but transparent; you never know what the monthly invoice will be; and your printing costs keep rising. If you want to put a stop to these uncertainties, and make printing simple and straightforward, Konica Minolta's OneRate will solve your dilemma:

Our OneRate service is nothing less than an individually customisable printing flat rate. Within the agreed parameters of your contract, it will simplify, streamline and ultimately reduce your overall print-related costs. OneRate offers you innovative Konica Minolta hard - and software in combination with our profound experience and expertise. All this in a comprehensive agreement that is individually suited to your business needs and will allow you to focus fully on your core business.



For companies of all sizes, OneRate means predictability, reliability and dependability. Most importantly, our all-encompassing service is included to give you peace of mind with regard to any support you might require: Benefit from a single point of contact, introduce simplicity to your printing, and achieve maximum productivity from your networked Konica Minolta systems and applications.



One single, consistent payment

Plan and predict print costs upfront for the life of the contract with no surprises*



100% billing accuracy

Predictable expenditure and resource planning, with no need for monthly meter reads.



No management and reporting of meter reads.

Minimise print-related accounting processes and time-consuming reconciliations.



No hidden variable costs

OneRate assumes peaks in printing volume so there are no penalties for surges in print volume for your contracted term*



Predictable budget spend

OneRate provides a predictable and consistent monthly invoice for your printing.



OneRate KEY FACTORS

The OneRate full-service package includes:

- Delivery, setup and installation of hard - and software as per your contract
- Access to Konica Minolta iTraining
- Free-of-charge contact to Konica Minolta Customer Care
- Regular technical maintenance
- Konica Minolta remote support
- Regular automatic toner delivery adapted to your monthly print volumes
- Consumables return and recycling within the Close The Loop Program

* Fair use policy applies

WHAT'S INCLUDED



ONERATE *flex*

Businesses with short term requirements
(minimum 3 months)

- ✓ bizhub Refreshed device included
- ✓ Fixed Monthly OneRate Per Device
- ✓ Unlimited Access to Konica's iTraining platform
- ✓ Automated Toner Delivery
- ✓ No Maximum Term



ONERATE *lite*

Small/Medium sized organisations

- ✓ New bizhub device included
- ✓ Best for small businesses or startups with minimal printing needs
- ✓ Unlimited Access to Konica's iTraining platform
- ✓ Automated Toner Delivery
- ✓ Finisher replacement staples included

Speak with your Konica Minolta Representative to determine which OneRate plan is right for you.



MOST POPULAR

ONERATE*standard*

Large organisations

- ✓ bizhub device included
- ✓ Service only option
- ✓ Designed for growing businesses with regular printing demands
- ✓ Unlimited Access to Konica's iTraining platform
- ✓ Automated Toner Delivery
- ✓ Consolidated billing



ONERATE*pro*

Corporate/Enterprise level organisations

- ✓ bizhub device included
- ✓ Service only option
- ✓ Ideal for enterprises or teams with heavy printing needs
- ✓ Unlimited Access to Konica's iTraining platform
- ✓ Automated Toner Delivery

THE POWER OF OneRate

Our comprehensive OneRate approach
is designed to cover virtually all your
print-related needs.



Product delivery and installation

We take care of the hardware delivery to your premises as well as the installation and setup of your new systems. This also includes various network integration services.

Unlimited access to Konica Minolta iTraining

You can visit Konica Minolta's online platform iTraining to get further acquainted with your new products. We offer numerous video clips that provide simple and straightforward step-by-step video sequences explaining our products.

Your contact to Konica Minolta Customer Care

Use the contact details we provide you anytime you have a question or encounter a problem – our skilled operators will try to help you right away or find a solution quickly.

Scheduled maintenance and automatic toner delivery

As agreed in your contract, we will routinely service your hardware systems. Thanks to the remote monitoring of your device(s) by Konica Minolta, you will receive regular deliveries of toner cartridges and other required consumables as you need them.

Konica Minolta remote support

Via Konica Minolta Remote Service, we look after your equipment, deal with remote system alerts, and support remotely where possible.





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