KONICA MINOLTA

SACRED HEART COLLEGE IMPROVES PRINT CAPACITY AND RELIABILITY WITH KONICA MINOLTA AUSTRALIA



CHALLENGE

- Ageing print fleet approaching lease renewal
- Limited capacity in the College copy room during peak production periods
- Growing demand for exam booklets and teaching resources
- Need for a seamless transition with minimal disruption to staff and students

SOLUTION

- Comprehensive review of the College's print environment
- Fleet of Konica Minolta multifunction devices deployed across the campus
- Redesigned copy room configuration to increase capacity and resilience
- Continued PaperCut integration and familiar user workflows
- Automated consumables replenishment and proactive support

CUSTOMER BENEFITS

- Increased print capacity and redundancy
- Reduced bottlenecks during peak printing periods
- Seamless user transition with minimal training
- Automated consumables replenishment
- Ongoing support and proactive account management

SACRED HEART COLLEGE

Sacred Heart College is a Catholic co-educational secondary school located in Sorrento, Western Australia, educating approximately 1,500 students from Years 7 to 12. The College is recognised for its strong academic outcomes, comprehensive pastoral care program and broad co-curricular opportunities across sport, the arts and community service.

KONICA MINOLTA



CHALLENGE

Like many schools, Sacred Heart College relies heavily on printing to support teaching, learning and administration. As several devices approached the end of their lease lifecycle, the College took the opportunity to review its print environment and identify opportunities for improvement.

A key challenge existed within the College's central copy room, where two high-volume devices supported the production of teaching materials, exam papers and student booklets. During busy periods, demand could place pressure on available capacity, particularly when one machine was dedicated to large print runs such as exam booklets.

"There are times when one machine can be dedicated to producing exam booklets for days at a time. Having additional capacity available makes a significant difference to the way we operate."

COLIN BRADLEY, ICT MANAGER, SACRED HEART COLLEGE

SOLUTION

Konica Minolta Australia worked closely with Sacred Heart College to review its existing print environment, understand print requirements and assess how devices were being utilised across the campus. This review identified an opportunity to optimise the College's copy room while maintaining the familiar workflows staff relied upon.

The resulting solution included a fleet of Konica Minolta multifunction devices deployed across administration, departmental and high-volume production environments. Through careful planning and assessment, Konica Minolta was able to increase the number of devices in the College's central copy room from two to three, providing additional capacity and resilience without requiring additional space.

The implementation was completed with minimal disruption, and commonly used booklet production programs and finishing settings were configured from day one to ensure a smooth transition for staff. Existing PaperCut workflows were retained, helping users adapt quickly to the new environment.

"The transition was seamless. Staff were able to continue using the same workflows and print programs they were already familiar with."

COLIN BRADLEY, ICT MANAGER, SACRED HEART COLLEGE

CUSTOMER BENEFITS

The most significant benefit for Sacred Heart College has been the increased capacity and resilience provided by the redesigned copy room. With three production devices now available, the College can more effectively manage peak printing periods, including the production of exam papers and student booklets, while reducing the impact of any individual device being unavailable.

Across the wider campus, the transition was largely unnoticed by staff, allowing them to continue printing as normal while benefiting from modernised infrastructure and support. The College has also adopted Konica Minolta's automated consumables replenishment service, ensuring toner arrives when required and reducing administrative effort for internal teams.

"The biggest improvement has been having three devices in the copy room instead of two. It gives us the extra capacity and redundancy we need during busy periods."

COLIN BRADLEY, ICT MANAGER, SACRED HEART COLLEGE

CLIENT FEEDBACK

As part of its review process, Sacred Heart College considered a range of options before selecting Konica Minolta Australia. According to Colin Bradley, the combination of a strong solution, responsive service and ongoing support helped build confidence in the partnership.

The College particularly values the proactive account management provided by Kimberley Marshall and the ongoing support delivered by the local Western Australian team.

Today, Sacred Heart College operates a reliable print environment that supports both everyday educational requirements and high-volume production needs, helping teachers, students and administrators stay productive throughout the school year.

"The relationship doesn't stop once the contract is signed. Konica Minolta stays engaged, regularly checks in and continues to support us."

COLIN BRADLEY, ICT MANAGER, SACRED HEART COLLEGE